

A crowd funding platform to raise funds for social causes and charities in India.

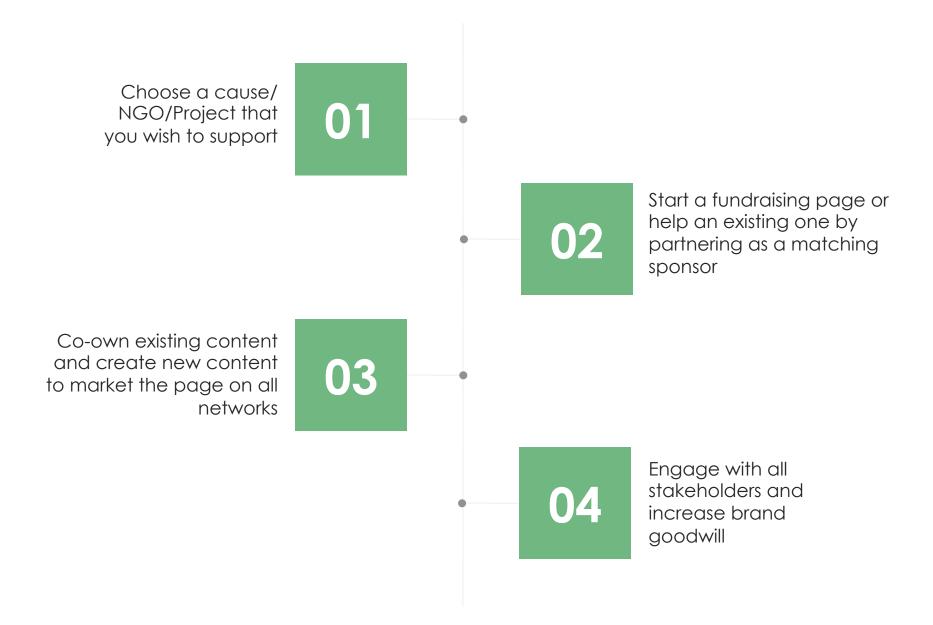
## **About Ketto**



Founded by Kunal Kapoor and Varun Sheth Ketto was launched on August 15, 2012 with the idea to brings together a community of Individuals and Corporates to fund raise and create awareness for causes they wish to support.

Till date Ketto has mobilized over Rs 10 million for multiple causes and reached 10 million people from across the world.

## **How it works?**



# **Ketto for Cause-Marketing**

**01.** Ketto allows corporates to raise funds for causes by giving away rewards/products thereby increasing follower base, engagement, interaction and raising funds for causes they support

**02.** Ketto provides a network to connect with strong social stories and co-owning compelling content which allows brands to build goodwill and increase reach

**03.** Ketto helps build a strong network among current stakeholders of the brand motivating them to drive this rich content on social media platforms

# **Model 1 - Raised 50 lacs**

Corporate starts a fundraising page on Ketto and matches the funds raised



StarSports helps NGO Yuwa raise funds on Ketto Platform

StarSports India partnered with NGO Yuwa which helps and trains a team of tribal girls from rural Jharkhand to send them to play in one of the world's largest sports tournaments -- the USA cup.

The campaign page to mobilize funding was created on Ketto.org and promoted by StarSports

## Model 2 - Raised 10.5 lacs

Corporate comes onboard as a matching sponsor to existing campaign and uses content for branding and marketing



**FidelisWorld** 

Sending Shiva Keshavan to Winter Olympics, Sochi 2014

Asia's first sports investment fund "Fidelis World" partnered with NGO Olympic Gold Quest to provide a matching sponsorship to the funds raised via crowdfunding to help reach the goal for the funds required for India's first and 5 time Olympian representative in luge at the winter Olympics in Sochi, Russia in 2014

# **Examples of Press Coverage**







#### **Economic Times**

http:// articles.economictimes.indi atimes.com/ 2013-11-26/ news/44487101\_1\_sochiolympics-luger-shivakeshavan-ogq

#### **Mumbai Mirror**

http:// www.mumbaimirror.com/ mumbai/cover-story/Indias-Sochi-dream -gets-a-Bwood-push/ articleshow/ 27664491.cms

#### Midday

http://www.mid-day.com/articles/help-indian-luger-shiva-keshavan-bag-gold-at-the-winter-olympic-games/240663

# Model 3 - Ongoing campaign

Brand creates an awareness based campaign on a new micro-site and uses the Ketto platform for fundraising around the cause

Help to nourish, educate and sustain.





Viber partnered with YUWA to create a unique way for its users to contribute to the campaign on Ketto. Not only did they promote contributions to 3 project: Education, Building a Community Centre & Football, Viber itself donated an amount for each day that a user conversed on Viber or sent a message.

# Model 4 - Raised 3.5 lacs

Brand uses the Ketto platform for the online aspect of fundraising for a large offline marketing campaign planned



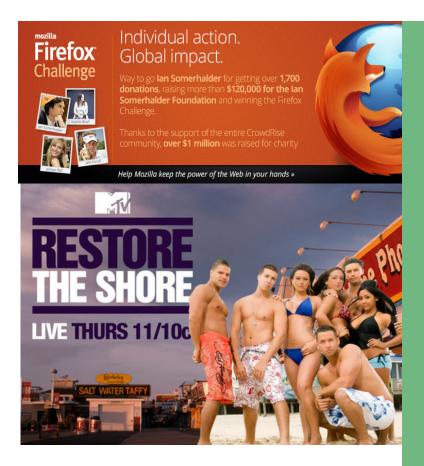




MTV and Clean & Clear fundraise for The Dream Project campaign on Ketto

MTV and Clean & Clear promoted the campaign online and offline and involved celebrities such as Kalki Koechlin to raise funds for The Dream Project to fulfill 1000 dreams of underprivileged girls

# Crowdfunding a Global Phenomena for Brands



The Mozilla Firefox challenge ran on Crowdrise where they offered \$50k-\$20k cash prizes for the NGO that raised most funds on the website in a specified period.

MTV's started an online campaign to raise funds for "Restore the Shore"

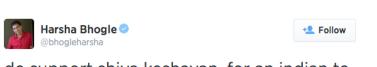
- More than \$1m was raised online for the charity Architecture for Humanity.
- MTV organized a telethon where big entertainment stars personally thanked donors for contributing,
- MTV aired a one our special on television.

### **Celebrities Supporting Campaigns on Ketto**





do support shiva keshavan. for an indian to be at the winter olympics is amazing. it is a dream and we must help. ketto.org/fundraiser\_hom...



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Happy dhanteras guys!! How about spending a little of that gold on the children? #ketto @kett0 bit.ly/Uz79BA





# **Team**



**VARUN SHETH**Co-Founder and CEO

Is a graduate from N.M college and a Certified Financial Risk Manager. Previously worked at SCPL and ICAP as an interest rate swap dealer.



**KUNAL KAPOOR**Co - Founder

Is a versatile actor who has featured in films such as Meenaxi: A Tale of Three Cities, Rang De Basanti, Bachna Ae Haseeno & Don 2. He has been a celebrity ambassador for NGOs such as Save The Children, Ogaan Cancer Foundation and Akshara Centre.



**ZAHEER ADENWALA**Chief Technology Officer

Has been in the Product
Management space since
the last 5 years. Previously
worked with Affinity and then
with Media.net, Zaheer
aspires to use technology to
better the giving space in
India. Has done his
engineering from Drexel
University, Philadelphia.

# **Thank You**

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